

Robert Carroll

From: John Elsesser
Sent: Wednesday, October 12, 2016 4:33 PM
To: David Petrone; Robert Carroll
Subject: FW: High School Carport Addition

See the chain below. Encon is looking for options for a spring Zrec bid. They are wondering about Carport in the side (or front) parking lot. They just won a bid that would have allowed a 2 cents a Kwh bid for the carports.....unbelievably low. Will send the photos they sent me of options.

From: Tim Sadler [mailto:TSadler@goencon.com]
Sent: Wednesday, October 12, 2016 4:10 PM
To: John Elsesser
Subject: RE: High School Carport Addition

Yes, if we go for a high ZREC bid. We always bid a value we thought we could win but last time there were not enough bids to fill the Eversource quota so they had to accept every bid. Therefore, we could have won at \$200, where most people bid around \$50-\$80. It's still a long shot but there's a chance.

They could go in the side lot.

Regards,

Tim Sadler
Sales Project Manager



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From: John Elsesser [mailto:jelsesser@coventryct.org]
Sent: Wednesday, October 12, 2016 4:06 PM
To: Tim Sadler <TSadler@goencon.com>
Subject: RE: High School Carport Addition

Are you telling me that you can build them for 2 cents a Kwh? Don't think they will like the panels in the front.....could they go in the side lot?

From: Tim Sadler [mailto:TSadler@goencon.com]
Sent: Wednesday, October 12, 2016 3:36 PM

To: John Elsesser
Subject: High School Carport Addition

John,

In this last round of Medium ZRECs I won a pretty high bid. I realized that as long as other companies don't catch on there is a good chance of winning a high bid because Eversource didn't get enough solicitation to fill their quota. If we put in a high bid for the heck of it in the Spring, we could build a 270 kW carport to the West of the high school and get a PPA rate of as low as \$0.01 or \$0.02/kWh. There may be some people that don't care for the current carport but these could be really customizable if we get the high ZREC because we can spend more money. Attached are photos of different styles we could use. I think we can make carports look really good if we go this route. Height and look are all customizable. 270 kW could really save money for the Town especially at \$0.02/kWh. Let me know what you think.

(860)543-3849

Regards,

Tim Sadler
Sales Project Manager



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